### SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

-----

FORM 10-Q/A AMENDMENT NO. 1

(Mark One)

[X] AMENDMENT NO 1 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended JANUARY 31, 1998

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 0-17085

#### TECHNICLONE CORPORATION

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 95-3698422 (I.R.S. Employer Identification No.)

14282 Franklin Avenue, Tustin, California (Address of principal executive offices)

92780-7017 (Zip Code)

Registrant's telephone number, including area code: (714) 838-0500

#### NOT APPLICABLE

(Former name, former address and former fiscal year, if changed, since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. YES [X] NO [].

### APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. YES  $\_\_$  NO  $\_\_$ .

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

40,428,555 shares of Common Stock as of March 2, 1998

Page 1 of 30 pages

#### ITEM 1 FINANCIAL STATEMENTS

The following financial statements required to be provided by this Item 1 and Rule 10.01 of Regulation S-X are filed herewith, at the respective pages indicated on this Quarterly Report, Form 10-Q:

|   | Page |
|---|------|
| Consolidated Balance Sheets at April 30, 1996 and January 31, 1998 (unaudited)  | 21   |
| Consolidated Statements of Operations for the periods from November 1, 1996<br>to January 31, 1997 (unaudited) and from November 1, 1997 to January 31, 1998<br>(unaudited); from May 1, 1996 to January 31, 1997 (unaudited) and from<br>May 1, 1997 to January 31, 1998 (unaudited) | 23   |
| Consolidated Statement of Stockholders' Equity for the period from April 30, 1997 to January 31, 1998 (unaudited)   | 24   |
| Consolidated Statements of Cash Flows for the periods from May 1, 1996 to<br>January 31, 1997 (unaudited) and from May 1, 1997 to January 31, 1998<br>(unaudited)   | 25   |
| Notes to Consolidated Financial Statements (unaudited)  | 27   |

#### FACTORS THAT MAY AFFECT FUTURE RESULTS

GOING CONCERN. The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As shown in the financial statements, the Company experienced losses in fiscal 1997 and in the first nine months of fiscal 1998 and has an accumulated deficit of approximately \$69,182,000 at January 31, 1998. Historically, the Company has relied on third party and investor funds to fund its operations and clinical trials, and additional funds will be required in the near term to continue to fund operations and clinical trials. There can be no assurances that this funding will be received. If the Company does not receive additional funding through financings or licensing arrangements or other sources, it will be forced to consider bankruptcy issues, scale back operations which would have a material adverse effect on the Company or to seek judicial reorganization and protection from its creditors. The Company's continuation as a going concern is dependent on its ability to generate sufficient cash flow to meet its obligations on a timely basis, to obtain additional financing as will be required and, ultimately to attain successful operations. During the year ended April 30, 1997, the Company received funding through the issuance of preferred stock which has resulted in cash and cash equivalents balance of approximately \$2,670,000 as of January 31, 1998. Management believes that additional capital must be raised to support the Company's continued operations and other short-term cash needs.

NEED FOR ADDITIONAL CAPITAL. At January 31, 1998, the Company had approximately \$2,670,000 in cash and cash equivalents. The Company currently has significant liabilities related to the construction of manufacturing facilities and has commitments to expend additional funds for facilities construction, clinical trials, radiolabeling contracts, consulting, and for the repurchase of Oncolym(R) (LYM-1) marketing rights from Alpha Therapeutic Corporation ("Alpha"). The Company expects operating expenditures related to clinical trials to increase in the future as the Company's clinical trial activity increases and scale up for clinical trial production continues. The Company has experienced negative cash flows from operations since its inception and expects the negative cash flow from operations to continue for the foreseeable future. As a

result of increased activities in connection with the Phase II/III clinical trials for Oncolym(R), the development and clinical trial costs associated with Tumor Necrosis Therapy ("TNT") and the development costs associated with Vascular Targeting Agents ("VTA"), the Company expects that the monthly negative cash flow will continue. To sustain research and development, provide for future clinical trials and to continue its operations until it is able to generate sufficient additional revenue from the sale and/or licensing of its products, the Company must raise additional funds. There can be no assurance that the Company will be successful in raising such funds on terms acceptable to it, or at all, or that sufficient additional capital will be raised to complete the research and development of the Company's additional product candidates.

The Company is actively pursuing various short-term and long-term financings with lending institutions, venture funds and private investors. The Company is pursuing short-term funding for amounts between \$2,000,000 and \$6,000,000 and long-term funding for gross proceeds between \$20,000,000 and \$60,000,000.

At March 14, 1998, the Company had firm commitments providing for borrowings aggregating \$2,500,000 from two lending sources. One of these commitments provides for an extension of time until June 30, 1998, to pay outstanding construction costs of approximately \$1,900,000 as of March 1, 1998 and provides for immediate funding of \$500,000 for working capital purposes. Under this commitment, the construction costs and any additional funding would be due on June 30, 1998, would bear interest at a bank's prime rate plus 5% and would be collateralized by the Company's facilities. Interest on the borrowings would be payable in common stock of the Company at \$1.00 per share. In addition, in exchange for this commitment, the lender would receive a warrant, expiring in March 2001, to purchase up to 240,000 shares of the Company's common stock at \$.5625 per share. The Company expects that it will exercise its rights to defer the payment of \$1,900,000 and to provide immediate funding of \$500,000.

The other commitment is with Biotechnology Development, Ltd. (BTD), an affiliate of a significant shareholder, and provides for borrowings of up to \$2,000,000 under a line of credit expiring May 31, 1998. Borrowings under the line of credit would bear interest at 9% annually and are payable only on the earlier of (i) completion of a long-term financing or a significant licensing arrangement (as defined in the agreement) or (ii) at the time the Company can demonstrate it has sufficient funding to retire the Note, complete the  ${\tt Oncolym(R) \ trials \ and \ file \ a \ BLA \ for \ Oncolym(R). \ If \ none \ of \ these \ occurs \ before}$ January 1, 1999, the Company would not be able to retire the Note and would be considered in default. In exchange for providing this commitment, whether or not the Company borrows under this arrangement, BTD will receive a warrant, expiring in March 2003, to purchase 500,000 shares of the Company's common stock at \$1.00 per share. Should the Company exercise its ability to borrow under this agreement and be unable to repay the amounts when due, BTD would receive another warrant to purchase 500,000 shares of the Company's common stock at \$1.00 per share. In addition, if the Company defaults, BTD would obtain all rights and assume all obligations relating to the LYM-1 and LYM-2 licensing rights that the Company has with Northwestern University ("Licensing Agreement"). BTD would have the right to manufacture LYM-1 and LYM-2 and would retain the marketing rights for North and South America. As part of the foreclosure, BTD would grant Techniclone worldwide marketing rights for LYM-1 and LYM-2 for the remainder of the world and would pay Techniclone a 5% royalty on all sales of LYM-1 and LYM-2 on products sold in North and South America. The Company would have an option to purchase the LYM-1 and LYM-2 licensing and marketing rights from BTD for \$10,000,000, reimbursement of costs as specified in the agreement, issuance of a warrant to purchase 1,000,000 shares of the Company's common stock for \$1.00 per share and a perpetual royalty of 5% on world-wide sales of the LYM-1, LYM-2 and related products. BTD, at its option, may transfer amounts advanced under the commitment into any financing obtained by the Company in the future on the same terms as the future financing. If BTD elects to transfer the amounts into a future financing, all terms of this commitment, except the issuance of the original warrant to purchase 500,000 shares of the Company's common stock at \$1.00 per share would terminate. The Company does not intend to borrow under this arrangement unless other short term financing, with acceptable term, cannot be obtained.

The Company is also pursuing funding for up to \$4,000,000 from private investors under a secured convertible debt arrangement and funding for up to \$4,250,000 under a securitized debt arrangement. As of March 14, 1998, no commitments have been received under either of these arrangements. Should sufficient funding be obtained under either of these arrangements, borrowings under the \$2,000,000 commitment described above would not be made.

In addition to the short term financing arrangements described above, the Company is actively pursuing licensing arrangements with various well established companies and is pursuing long-term financing arrangements with private investors and venture firms. The Company is seeking financing for gross proceed amounts between \$20,000,000 and \$60,000,000 from these groups.

One of the financings with a private investor group would provide for aggregate funding of \$60,000,000 in gross proceeds. Of this amount, the Company expects that approximately \$20,000,000 in gross proceeds will be in the form of a convertible debenture and the remaining \$40,000,000 in gross proceeds will be in the form of a minority interest in a newly formed Techniclone European operating subsidiary. Completion of this financing is subject to the satisfactory completion of the due diligence process and resolution of issues relating to the U.S. and European tax aspects of the transaction by the investor group.

The Company is also in preliminary discussions regarding long-term financings with other potential investors.

With the exception of the two aforementioned short term funding commitments, there can be no assurances that any financings will be completed in a timely manner or at all. The Company's future success is dependent upon raising additional money to provide for the necessary operations of the Company. If the Company is unable to obtain additional financing, there would be a material adverse effect on the Company's business, financial position and results of operations.

The Company believes that it has sufficient cash on hand and available pursuant to the financing commitments described above to meet its obligations on a timely basis through June 30, 1998.

COMMERCIAL PRODUCTION. To conduct clinical trials on a timely basis, obtain regulatory approval and be commercially successful, the Company must be able to scale up its manufacture processes and facilities and ensure compliance with regulatory requirements of its product candidates so that such product candidates can be manufactured in increased clinical trial quantities and ultimately in commercial quantities. As the Company's first product, Oncolym(R) moves forward in the clinical trial process for FDA approval, the Company or a contract manufacturer must scale up its production process to enable production in commercial quantities. The Company has expended significant funds for the scale up of its Oncolym(R) product and expects that additional funds will be required to complete the scale up process and that, if the Company were to commercially manufacture the product, it will have to expend an additional six to ten million dollars on production facility expansion. Accordingly, once the Company's current scale up project is complete, the Company believes it can successfully negotiate an agreement with a contract manufacturer to have Oncolym(R) produced on a "per run basis" thereby deferring or eliminating the significant expenditure (Six to Ten Million Dollars) which it estimates is required to upgrade its facilities to handle commercial quantities. The Company anticipates that production of its products in commercial quantities will create technical and financial challenges for the Company. The Company has limited manufacturing experience, and no assurance can be given as to the Company's ability to scale its manufacturing, the suitability of the Company's present facility for clinical trial production or commercial production, the Company's ability to make a successful transition to commercial production or the Company's ability to reach an acceptable agreement with a contract manufacturer to produce Oncolym(R) or the Company's other product candidates in clinical or commercial quantities. The failure of the Company to scale its manufacturing for clinical trial or commercial production or to obtain a contract manufacturer could have a material adverse effect on the Company's business, financial position and results of operations.

FLUCTUATION OF FUTURE OPERATING RESULTS. Future operating results may be impacted by a number of factors that could cause actual results to differ materially from those stated herein. These factors include worldwide economic and political conditions and industry specific factors. If the Company is to remain competitive and is to timely develop and produce commercially viable products at competitive prices in a timely manner, it must maintain access to external financing sources until it can generate revenue from licensing transactions or sales of products. The Company's ability to obtain financing and to manage its expenses and cash depletion rate ("burn rate") is the key to the Company's continued development of product candidates and the completion of ongoing clinical trials. The Company expects that its burn rate will vary substantially on a quarter to quarter basis as it funds non-recurring items associated with clinical trials, product development, patent legal fees and various consulting fees. The Company has limited

experience with clinical trials and if the Company encounters unexpected difficulties with its operations or clinical trials, it may have to expend additional funds which would increase its burn rate.

EARLY STAGE OF DEVELOPMENT. Since its inception, the Company has been engaged in the development of drugs and related therapies for the treatment of people with cancer. The Company's product candidates are generally in the early stages of development, with only one product candidate currently in a clinical trial and another clinical trial scheduled to begin. Revenues from product sales have been insignificant and throughout the Company's history there have been minimal revenues from product royalties. If the initial results from any of the clinical trials are poor, then management believes that such results will have a material adverse effect upon the Company's ability to raise additional capital, which will affect the Company's ability to continue a full-scale research and development effort for its antibody technologies. Additionally, product candidates resulting from the Company's research and development efforts, if any, are not expected to be available commercially for at least the next year. No assurance can be given that the Company's product development efforts, including clinical trials, will be successful, that required regulatory approvals for the indications being studied can be obtained, that its product candidates can be manufactured at acceptable cost and with appropriate quality or that any approved products can be successfully marketed.

ANTICIPATED FUTURE LOSSES. The Company has experienced significant losses since inception. As of January 31, 1998, the Company's accumulated deficit was approximately \$69,182,000. The Company expects to incur significant additional operating losses in the future and expects cumulative losses to increase substantially due to expanded research and development efforts, preclinical studies and clinical trials and development of manufacturing, marketing and sales capabilities. The Company expects that losses will fluctuate from quarter to quarter and that such fluctuations may be substantial. All of the Company's products are in development, preclinical studies or clinical trials, and significant revenues have not been generated from product sales. To achieve and sustain profitable operations, the Company, alone or with others, must successfully develop, obtain regulatory approval for, manufacture, introduce, market and sell its products. The time frame necessary to achieve market success is long and uncertain. The Company does not expect to generate significant product revenues for at least the next few years. There can be no assurance that the Company will ever generate significant product revenues which are sufficient to become profitable or to sustain profitability.

SHARES ELIGIBLE FOR FUTURE SALE; DILUTION; CONTROL. The decline in the market price of the Company's Common Stock has lead to substantial dilution to current holders of Common Stock. The Class C Preferred Stock provides shares of Class C Preferred Stock will, if converted, be converted into shares of the Company's Common Stock at the lower of a conversion cap or a conversion price indexed to the market price of the Common Stock at the time of conversion. On conversion of the Class C Preferred Stock into Common Stock, all of the issued shares of Common Stock, are freely tradable. Sales, particularly short selling, of substantial amounts of Common Stock in the public market could adversely affect the prevailing market price of the Common Stock and, depending upon the then current market price of the Common Stock, increase the risks associated with the possible conversion of the Class C Preferred Stock Since September 26, 1997, the date on which the Class C Preferred Stock was first convertible, the price of the Company's common stock has steadily declined while trading volume has increased significantly.

At any date prior to March 24, 1998, the shares of Class C Preferred Stock may be converted into shares of Common Stock at a discount from the average of the lowest market trading price for the five days preceding conversion ("Conversion Price"). If any shares of Class C Preferred Stock are converted on or after January 25, 1998, but prior to March 25, 1998, the discount from Market Price is 20%, if any shares of Class C Preferred Stock are converted on or after March 25, 1998, but prior to May 25, 1998, the discount from Market Price is 22.5%, if any shares of Class C Preferred Stock are converted on or after May 25, 1998, but prior to July 25, 1998, the discount from Market Price is 25%, if any shares of Class C Preferred Stock are converted on or after July 25, 1998, the discount from Market Price is 25%, if any shares of Class C Preferred Stock are converted on or after July 25, 1998, the discount from Market Price is 27%.

At any date after March 24, 1998, the Conversion Price shall be the lower of (i) the Conversion Price calculated in accordance with the paragraph set forth above or (ii) the average of the closing prices of the Common Stock for the thirty (30) trading days including and immediately preceding March 24, 1998 (the "Conversion Cap").

In the event of a dissolution or liquidation of the Company, the holders of the Class C Preferred Stock are entitled to a liquidation or preference of \$1,000 plus accrued dividends. Upon the occurrence of certain specified events the holders of the Class C Preferred Stock may force a redemption of the Class C Preferred Stock. The Company may elect in its redemption notice to redeem the Preferred Stock either in cash or in Common Stock. For purposes of redemption, the value of the Common Stock shall be 73% of the average of the lowest market trading price for five consecutive days during the period beginning on the date of the redemption notice and ending on the redemption date.

During the quarter ended January 31, 1998, 50 shares of Class B Preferred Stock were converted into 56,767 shares of Common Stock and 1,226 shares of Class C Preferred Stock were converted into 921,184 shares of Common Stock. During the quarter ended January 31, 1998, warrants to purchase 230,296 shares of Common Stock were issued to holders of the Class C Preferred Stock in connection with conversions. As of March 2, 1998, the holders of the remaining 2,150 shares of Class B Preferred Stock had converted such stock into 4,269,394 shares of Common Stock and at March 2, 1998, the holders of Class C Preferred Stock had converted 5,556 Preferred Shares into 8,671,390 shares of Common Stock and 7,169 shares of Class C Preferred Stock remained outstanding with a total liquidation preference of approximately \$7,228,000. In conjunction with the conversions of Class C Preferred Stock between February 1, 1998 and March 2, 1998, warrants to purchase 2,167,847 shares of common were granted, which will be priced on March 24, 1998 at 110% of the conversion cap as defined in the Preferred Stock agreement.

In addition to the warrants set forth above, the Company has outstanding warrants to issue 373,310 shares of stock at prices ranging from \$3.00 to \$5.30. The warrants expire as follows: 6,000 warrants expire in April 1998, 10,000 in December 1999 and 357,310 in December 2000. In connection with its search for a chief executive officer, the Company has committed to grant additional warrants. Such grant is dependent on the success and the conclusion date of the search. As of January 31, 1998, the Company had granted options to purchase 4,739,000 shares of Common Stock pursuant to its stock option plans.

ISSUANCE OF ADDITIONAL SHARES; SHAREHOLDER MEETING. If all convertible instruments were converted into Common Stock on March 2, 1998, the Company would be obligated to issue stock in excess of its authorized Common Stock. The Company has scheduled a Shareholder Meeting for April 23, 1998, to approve an increase in its authorized Common Stock to 120,000,000 shares.

STOCK PRICE FLUCTUATIONS AND LIMITED TRADING VOLUME. The Company's participation in the highly competitive biotechnology industry often results in significant volatility in the market price of the Company's Common Stock. Also, at times there is a limited trading volume in the Company's Common Stock. Announcements of technological innovations or new commercial products by the Company or its competitors, developments or disputes concerning patent or proprietary rights, publicity regarding actual or potential medical results relating to products under development by the Company or its competitors, regulatory developments in both the United States and foreign countries, public concern as to the safety of biotechnology products and economic and other external factors, as well as period-to-period fluctuations in financial results may have a significant impact on the market price of the Company's Common Stock. The volatility in the stock price and the potential additional new shares of Common Stock that may be issued on the conversion of Class C Preferred Stock and the historical limited trading volume are significant risks investors should consider. As a result of the decline in the price of the Common Stock, when the holders of the Class C Preferred Stock convert, the Company will be required to issue a substantial amount of additional shares of common stock because the Class C Preferred Stock provides that the conversion of such shares of Class C Preferred Stock into shares of the Company's Common Stock shall be at the lower of a conversion cap or a conversion price indexed to the market price of the Common Stock at the time of conversion. As can be seen from the recent increases in volume and the resulting price decline in the shares of the Company's common stock, if the holders of the Class C Preferred Stock convert all or a significant portion of their Class C Preferred Stock in a limited time period and attempt to sell all or a significant portion of the shares of Common Stock issued in conversion in the open market, a severe depression of the market price for a share of the Company's Common Stock could result.

MAINTENANCE CRITERIA FOR NASDAQ, RISKS OF LOW-PRICED SECURITIES. The Company's Common Stock and Class A Warrants are presently traded on the Nasdaq SmallCap Market. To maintain inclusion on the Nasdaq SmallCap Market, the Company's Common Stock must continue to be registered under Section

12(g) of the Exchange Act, and the Company must continue to have either net tangible assets of at least \$2,000,000, market capitalization of at least \$35,000,000, or net income (in either its latest fiscal year or in two of its last three fiscal years) of at least \$500,000. In addition, the Company must meet other requirements, including, but not limited to, having a public float of at least 500,000 shares and \$1,000,000, a minimum bid price of \$1.00 per share of Common Stock, at least two market makers and at least 300 stockholders, each holding at least 100 shares of Common Stock. The Company does not currently meet the minimum \$1.00 bid price requirement. The Company has been provided a period during which it may regain compliance with the minimum bid price requirement. If, any time prior to June 18, 1998, the shares of common stock close at a bid price of \$1.00 or greater for ten (10) consecutive trading days, it will have complied with the minimum bid price requirement. In the event the Company is unable to demonstrate compliance with the minimum \$1.00 bid price on or before June 18, 1998, the Company's securities will be subject to delisting, effective with the close of business on June 18, 1998. To delay the delisting, the Company has been informed that it may request a hearing from the Listing Qualifications Hearing Department of the NASDAQ Stock Market by the close of business on June 18, 1998, although there is no assurance such delay will be granted. As to the other requirements, the Company is currently in compliance with such requirements, however, there is no assurance that the Company will be able to maintain these requirements in the future. If the Company fails to meet the Nasdaq SmallCap Market continued listing requirements, the market value of the Common Stock would decline and holders of the Company's Common Stock would likely find it more difficult to dispose of, and to obtain accurate quotation as to the market value of, the Common Stock.

If the Company's Common Stock ceases to be included on the Nasdaq SmallCap Market, the Company's Common Stock could become subject to rules adopted by the Commission regulating broker-dealer practices in connection with transactions in "penny stocks." Penny stocks generally are equity securities with a price of less than \$5.00 (other than securities registered on certain national securities exchanges or quoted on Nasdaq, provided that current price and volume information with respect to transactions in such securities is provided). The penny stock rules require a broker-dealer, prior to a transaction in a penny stock not otherwise exempt from the rules, to deliver a standardized risk disclosure document in a form prepared by the Commission which provides information about penny stocks and the nature and level of risks in the penny stock market. The broker-dealer also must provide the customer with current bid and offer quotations for the penny stock, the compensation of the broker-dealer and its sales person in the transaction and monthly account statements showing the market value of each penny stock held in the customer's account. The bid and officer quotations, and the broker-dealer and salesperson compensation information, must be given to the customer orally or in writing prior to effecting the transaction and must be given to the customer in writing before or with the customer's confirmation. In addition, the penny stock rules require that prior to a transaction in a penny stock not otherwise exempt from these rules, the broker-dealer must make a special written determination that the penny stock is a suitable investment for the purchaser and receive the purchaser's written agreement to the transaction. These disclosure requirements may have the effect of reducing the level of trading activity in the secondary market for a stock that becomes subject to these penny stock rules. If the Company's Common Stock becomes subject to the penny stock rules, investors may be unable to readily sell their shares of Common Stock.

INTENSE COMPETITION. The biotechnology industry is intensely competitive and changing rapidly. Substantially all of the Company's existing competitors have greater financial resources, larger technical staffs, and larger research budgets than the Company and greater experience in developing products and running clinical trials. Two of the Company's competitors, Idec Pharmaceuticals Corporation ("Idec") and Coulter Pharmaceuticals, Inc. ("Coulter"), each have a lymphoma antibody which, while indicated for a different stage of the Non-Hodgkins Lymphoma, may compete with the Company's Oncolym(R) product. The Company believes that both Idec and Coulter will be marketing their respective lymphoma products prior to the time the Oncolym(R) product receives marketing approval. There can be no assurance that the Company will be able to compete successfully or that competition will not have a material adverse effect on the Company's business, financial position and results of operations. There can be no assurance that the Company's competitors will not be able to raise substantial funds and to employ these funds and their other resources to develop products which compete with the Company's other product candidates.

TECHNOLOGICAL UNCERTAINTY. The Company's future success will depend significantly upon its ability to develop and test workable products for which the Company will seek FDA approval to market to certain defined groups. A significant risk remains as to the technological performance and commercial success of the Company's technology and products. The products currently under development by the Company will require significant additional laboratory and clinical testing and investment over the foreseeable future. The significant research, development, and testing activities, together with the resulting increases in associated expenses, are expected to result in operating losses for the foreseeable future. Although the Company is optimistic that it will be able to successfully complete development of one or more of its products, there can be no assurance that (i) the Company's research and development activities will be successful; (ii) any proposed products will prove to be effective in clinical trials; (iii) the Company's product candidates will not cause harmful side effects during clinical trials; (iv) the Company's product candidates may take longer to

progress through clinical trials than has been anticipated; (v) the Company's product candidates may prove impracticable to manufacture in commercial quantities at a reasonable cost and/or with acceptable quality; (vi) the Company will be able to obtain all necessary governmental clearances and approvals to market its products; (vii) the Company's product candidates will prove to be commercially viable or successfully marketed; or (viii) that the Company will ever achieve significant revenues or profitable operations. In addition, the Company may encounter unanticipated problems, including development, manufacturing, distribution and marketing difficulties. The failure to adequately address such difficulties could have a material adverse effect on the Company's business, financial position and results of operations.

The results of initial preclinical and clinical testing of the products under development by the Company are not necessarily indicative of results that will be obtained from subsequent or more extensive preclinical studies and clinical testing. The Company's clinical data gathered to date with respect to its Oncolym(R) antibody are primarily from a Phase II dose escalation trial which was designed to develop and refine the therapeutic protocol, to determine the maximum tolerated dose of total body radiation and to assess the safety and efficacy profile of treatment with a radiolabeled antibody. Further, the data from this Phase II dose escalation trial were compiled from testing conducted at a single site and with a relatively small number of patients. Substantial additional development and clinical testing and investment will be required prior to seeking any regulatory approval for commercialization of this potential product. There can be no assurance that clinical trials of the Oncolym(R) or other product candidates under development will demonstrate the safety and efficacy of such products to the extent necessary to obtain regulatory approvals for the indications being studied, or at all. Companies in the pharmaceutical and biotechnology industries have suffered significant setbacks in advanced clinical trials, even after obtaining promising results in earlier trials. The failure to adequately demonstrate the safety and efficacy of Oncolym(R) or any other therapeutic product under development could delay or prevent regulatory approval of the product and would have a material adverse effect on the Company's business, financial condition and results of operations.

UNCERTAINTIES ASSOCIATED WITH CLINICAL TRIALS. The Company has limited experience in conducting clinical trials, but it believes that the clinical trials will be costly. The rate of completion of the Company's clinical trials will be dependent upon, among other factors, the rate of patient enrollment. Patient enrollment is a function of many factors, including the nature of the Company's clinical trial protocols, existence of competing protocols, size of the patient population, proximity of patients to clinical sites and eligibility criteria for the study. Delays in patient enrollment will result in increased costs and delays, which could have a material adverse effect on the Company. The Company cannot assure that patients enrolled in the Company's clinical trials will respond to the Company's product candidates. Setbacks are to be expected in conducting human clinical trials. Failure to comply with the United States Food and Drug Administration ("FDA") regulations applicable to such testing can result in delay, suspension or cancellation of such testing, and/or refusal by the FDA to accept the results of such testing. In addition, the FDA may suspend clinical trials at any time if it concludes that the subjects or patients participating in such trials are being exposed to unacceptable health risks. Further, there can be no assurance that human clinical testing will show any current or future product candidate to be safe and effective or that data derived therefrom will be suitable for submission to the FDA. Any suspension or delay of any of the clinical trials could have a material adverse effect on the Company's business, financial condition and results of operations.

LENGTHY REGULATORY PROCESS; NO ASSURANCE OF REGULATORY APPROVALS. The testing, manufacturing, labeling, advertising, promotion, export and marketing, among other things, of the Company's proposed products are subject to extensive regulation by governmental authorities in the United States and other countries. In the United States, pharmaceutical products are regulated by the FDA under the Federal Food, Drug, and Cosmetic Act and other laws, including, in the case of biologics, the Public Health Service Act. At the present time, the Company believes that its products will be regulated by the FDA as biologics.

Manufacturers of biologics may also be subject to state regulation.

The steps required before a biologic may be approved for marketing in the United States generally include (i) preclinical laboratory tests and animal tests, (ii) the submission to the FDA of an Investigational New Drug application ("IND") for human clinical testing, which must become effective before human clinical trials may commence, (iii) adequate and well-controlled human clinical trials to establish the safety and efficacy of the product, (iv) the submission to the FDA of a Product License Application ("PLA") or a Biologics License Application ("BLA"), (v) the submission to the FDA of an Establishment License Application ("ELA"), (vi) FDA review of the ELA and the PLA or BLA, and (vii) satisfactory completion

of an FDA inspection of the manufacturing facility or facilities at which the product is made to assess compliance with CGMP. The testing and approval process requires substantial time, effort, and financial resources and there can be no assurance that any approval will be granted on a timely basis, if at all. There can be no assurance that Phase I, Phase II or Phase III testing will be completed successfully within any specific time period, if at all, with respect to any of the Company's product candidates. Furthermore, the FDA may suspend clinical trials at any time on various grounds, including a finding that the subjects or patients are being exposed to an unacceptable health risk.

The results of preclinical studies and clinical studies, together with detailed information on the manufacture and composition of a product candidate, are submitted to the FDA in the form of a PLA or BLA requesting approval to market the product candidate. Before approving a PLA or BLA, the FDA will inspect the facilities at which the product is manufactured, and will not approve the marketing of the product candidate unless CGMP compliance is satisfactory. The FDA may deny a PLA or BLA if applicable regulatory criteria are not satisfied, require additional testing or information, and/or require postmarketing testing and surveillance to monitor the safety or efficacy of a product. There can be no assurance that FDA approval of any PLA or BLA submitted by the Company will be granted on a timely basis or at all. Also, if regulatory approval of a product is granted, such approval may entail limitations on the indicated uses for which it may be marketed.

Both before and after approval is obtained, violations of regulatory requirements, including the preclinical and clinical testing process, the PLA or BLA review process, or thereafter (including after approval) may result in various adverse consequences, including the FDA's delay in approving or refusing to approve a product, withdrawal of an approved product from the market, and/or the imposition of criminal penalties against the manufacturer and/or license holder. For example, license holders are required to report certain adverse reactions to the FDA, and to comply with certain requirements concerning advertising and promotional labeling for their products. Also, quality control and manufacturing procedures must continue to conform to CGMP regulations after approval, and the FDA periodically inspects manufacturing facilities to assess compliance with CGMP. Accordingly, manufacturers must continue to expend time, monies and effort in the area of production and quality control to maintain CGMP compliance. In addition, discovery of problems may result in restrictions on a product, manufacturer, including withdrawal of the product from the market. Also, new government requirements may be established that could delay or prevent regulatory approval of the Company's product candidates.

The Company will also be subject to a variety of foreign regulations governing clinical trials and sales of its products. Whether or not FDA approval has been obtained, approval of a product candidate by the comparable regulatory authorities of foreign countries must be obtained prior to the commencement of marketing of the product in those countries. The approval process varies from country to country and the time may be longer or shorter than that required for FDA approval. At least initially, the Company intends, to the extent possible, to rely on foreign licensees to obtain regulatory approval for marketing its products in foreign countries.

SOURCE OF RADIOLABELING SERVICES. The Company procures its radiolabeling services pursuant to negotiated contracts with three different radiolabeling companies. There can be no assurance that these suppliers will be able to qualify their facilities, label and supply antibody in a timely manner, if at all, or that governmental clearances will be provided in a timely manner, if at all, and that clinical trials will not be delayed or disrupted as a result. The Company will pursue additional suppliers of these services and it expects to rely on its current suppliers for all or a significant portion of its requirements for the Oncolym(R) antibody for the foreseeable future. Prior to commercial distribution, the Company will be required to identify and contract with a commercial radiolabeling facility for commercial quantities. Radiolabeled antibody cannot be stockpiled against future shortages due to the eight-day half-life of the I(131) radioisotope. Accordingly, any change in the Company's existing or planned contractual relationships with, or interruption in supply from, its third-party suppliers could adversely affect the Company's ability to complete its ongoing clinical trials and to market the Oncolym(R) antibody, approved. Any such change or interruption would have a material adverse effect on the Company's business, financial condition and results of operations.

HAZARDOUS AND RADIOACTIVE MATERIALS. The manufacturing and use of the Company's Oncolym(R) requires the handling and disposal of I(131). The Company is relying on its current contract manufacturers, to radiolabel its antibodies with I(131) and to comply with various state and federal regulations regarding

handling and use of radioactive materials. Violation of these state and federal regulations by these radiolabeling companies or a clinical trial site could delay significantly completion of such trials. Violations of safety regulations could occur with these manufacturers, and, therefore, there is a risk of accidental contamination or injury. The Company could be held liable for any damages that result from such an accident, contamination or injury from the handling and disposal of these materials, as well as for unexpected remedial costs and penalties that may result from any violation of applicable regulations, which could result in a material adverse effect on the Company's business, financial condition and results of operations. In addition, the Company may incur substantial costs to comply with environmental regulations. In the event of any such noncompliance or accident, the supply of Oncolym(R) for use in clinical trials or commercially could be interrupted, which could have a material adverse effect on the Company's business, financial condition and results of operations.

DEPENDENCE ON THIRD PARTIES FOR COMMERCIALIZATION. The Company intends to sell its products in the United States and internationally in collaboration with marketing partners. At the present time, the Company does not have a sales force to market Oncolym(R). If and when the FDA approves Oncolym(R), the marketing of Oncolym(R) will be contingent upon the Company entering into an agreement with a company with a sales force or upon the Company recruiting, training and deploying a sales force. The Company does not possess the resources and experience necessary to market either Oncolym(R) or its other product candidates. The Company has no arrangements for the distribution of its other product candidates, and there can be no assurance that the Company will be able to enter into any such arrangements in a timely manner or on commercially favorable terms, if at all. If the Company is successful in obtaining FDA approval for one of its other product candidates, the Company's ability to market the product will be contingent upon it either licensing or entering into a marketing agreement with a large company or upon it recruiting, developing, training and deploying its own sales force. Development of an effective sales force requires significant financial resources and time. There can be no assurance that the Company will be able to establish such a sales force in a timely or cost effective manner, if at all, or that such a sales force will be capable of generating demand for the Company's product candidates.

UNCERTAINTY OF MARKET ACCEPTANCE. Even if the Company's products are approved for marketing by the FDA and other regulatory authorities, there can be no assurance that the Company's products will be commercially successful. If the Company's most advanced product, Oncolym(R) is approved, it would represent a significant departure from currently approved methods of treatment for Non-Hodgkin's lymphoma. Accordingly, Oncolym(R) may experience under-utilization by oncologists and hematologists who are unfamiliar with the application of Oncolym(R) in the treatment of Non-Hodgkin's lymphoma. As with any new drug, doctors may be inclined to continue to treat patients with conventional therapies, in this case chemotherapy, rather than new alternative therapies. Market acceptance also could be affected by the availability of third party reimbursement. Failure of Oncolym(R) to achieve market acceptance would have a material adverse effect on the Company's business, financial condition and results of operations.

PATENTS AND PROPRIETARY RIGHTS. The Company's success will depend, in large part, on its ability to maintain a proprietary position in its products through patents, trade secrets and orphan drug designations. The Company has several United States patent(s), United States patent applications and numerous corresponding foreign patent applications, and has licenses to patents or patent applications owned by other entities. No assurance can be given, however, that the patent applications of the Company or the Company's licensors will be issued or that any issued patents will provide competitive advantages for the Company's products or will not be successfully challenged or circumvented by its competitors. The patent position worldwide of biotechnology companies in relation to proprietary products is highly uncertain and involves complex legal and factual questions. Moreover, there can be no assurance that any patents issued to the Company or the Company's licensors will not be infringed by others or will be enforceable against others. In addition, there can be no assurance that the patents, if issued, would not be held invalid or unenforceable by a court of competent jurisdiction. Enforcement of the Company's patents may require substantial financial and human resources. The Company may have to participate in interference proceedings if declared by the United States Patent and Trademark Office to determine priority of inventions, which typically take several years to resolve and could result in substantial costs to the Company.

A substantial number of patents have already been issued to other biotechnology and biopharmaceutical companies. Particularly in the monoclonal antibody field, competitors may have filed

applications for or have been issued patents and may obtain additional patents and proprietary rights relating to products or processes competitive with or similar to those of the Company. To date, no consistent policy has emerged regarding the breadth of claims allowed in biopharmaceutical patents. There can be no assurance that patents do not exist in the United States or in foreign countries or that patents will not be issued that would have an adverse effect on the Company's ability to market any product which it develops. Accordingly, the Company expects that commercializing monoclonal antibody-based products may require licensing and/or cross-licensing of patents with other companies in this field. There can be no assurance that the licenses, which might be required for the Company's processes or products, would be available, if at all, on commercially acceptable terms. The ability to license any such patents and the likelihood of successfully contesting the scope or validity of such patents are uncertain and the costs associated therewith may be significant. If the Company is required to acquire rights to valid and enforceable patents but cannot do so at a reasonable cost, the Company's ability to manufacture its products would be materially adversely affected.

The Company also relies on trade secrets and proprietary know-how which it seeks to protect, in part, by confidentiality agreements with its employees and consultants. There can be no assurance that these agreements will not be breached, that the Company will have adequate remedies for any breach, or that the Company's trade secrets will not otherwise become known or be independently developed by competitors.

PRODUCT LIABILITY. The manufacture and sale of human therapeutic products involve an inherent risk of product liability claims. The Company has only limited product liability insurance. There can be no assurance that the Company will be able to maintain existing insurance or obtain additional product liability insurance on acceptable terms or with adequate coverage against potential liabilities. Such insurance is expensive, difficult to obtain and may not be available in the future on acceptable terms, if at all. An inability to obtain sufficient insurance coverage on reasonable terms or to otherwise protect against potential product liability claims brought against the Company in excess of its insurance coverage, if any, or a product recall could have a material adverse effect upon the Company's business, financial condition and results of operations.

HEALTH CARE REFORM AND THIRD-PARTY REIMBURSEMENT. Political, economic and regulatory influences are subjecting the health care industry in the United States to fundamental change. Recent initiatives to reduce the federal deficit and to reform health care delivery are increasing cost-containment efforts. The Company anticipates that Congress, state legislatures and the private sector will continue to review and assess alternative benefits, controls on health care spending through limitations on the growth of private health insurance premiums and Medicare and Medicaid spending, the creation of large insurance purchasing groups, price controls on pharmaceuticals and other fundamental changes to the health care delivery system. Any such proposed or actual changes could affect the Company's ultimate profitability. Legislative debate is expected to continue in the future, and market forces are expected to drive reductions of health care costs. The Company cannot predict what impact the adoption of any federal or state health care reform measures or future private sector reforms may have on its business.

The Company's ability to successfully commercialize its product candidates will depend in part on the extent to which appropriate reimbursement codes and authorized cost reimbursement levels of such products and related treatment are obtained from governmental authorities, private health insurers and other organizations, such as health maintenance organizations ("HMOS"). The Health Care Financing Administration ("HCFA"), the agency responsible for administering the Medicare program, sets requirements for coverage and reimbursement under the program, pursuant to the Medicare law. In addition, each state Medicaid program has individual requirements that affect coverage and reimbursement decisions under state Medicaid programs for certain health care providers and recipients. Private insurance companies and state Medicaid programs are influenced, however, by the HCFA requirements.

There can be no assurance that any of the Company's product candidates, once available, will be included within the then current Medicare coverage determination. In the absence of national Medicare coverage determination, local contractors that administer the Medicare program, within certain guidelines, can make their own coverage decisions. Favorable coverage determinations are made in those situations where a procedure falls within allowable Medicare benefits and a review concludes that the service is safe, effective and not experimental. Under HCFA coverage requirements, FDA approval for marketing will not necessarily lead to a favorable coverage decision. A determination will still need to be made as to whether the product is reasonable and necessary for the purpose used. In addition, HCFA has proposed adopting

regulations that would add cost-effectiveness as a criterion in determining Medicare coverage. Changes in HCFA's coverage policy, including adoption of a cost-effective criterion could have a material adverse effect on the Company.

Third-party payers are increasingly challenging the prices charged for medical products and services. Also, the trend toward managed health care in the United States and the concurrent growth of organizations such as HMOs, which could control or significantly influence the purchase of health care services and products, as well as legislative proposals to reform health care or reduce government insurance programs may all result in lower prices for the Company's product candidates than it expects. The cost containment measures that health care payers and providers are instituting and the effect of any health care reform could materially adversely affect the Company's ability to operate profitably.

EARTHQUAKE RISKS. The Company's corporate and research facilities, where the majority of its research and development activities are conducted, are located near major earthquake faults which have experienced earthquakes in the past. The Company does not carry earthquake insurance on its facility due to its prohibitive cost and limited available coverages. In the event of a major earthquake or other disaster affecting the Company's facilities, the operations and operating results of the Company could be adversely affected.

FORWARD-LOOKING STATEMENTS. Based on current expectations, this 10-Q contains certain forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. In light of the important factors that can materially affect results, including those set forth above, the inclusion of forward-looking information should not be regarded as a representation by the Company or any other person that the objectives or plans of the Company will be achieved. The Company may encounter competitive, technological, financial and business challenges making it more difficult than expected to continue to develop, market and manufacture its products; competitive conditions within the industry may change adversely; upon development of the Company's products, demand for the Company's products may weaken; the market may not accept the Company's products; the Company may be unable to retain existing key management personnel; the Company's forecasts may not accurately anticipate market demand; and there may be other material adverse changes in the Company's operations or business. Certain important factors affecting the forward looking statements made herein include, but are not limited to (i) accurately forecasting capital expenditures, other commitments, or clinical trial costs and (ii) obtaining new sources of external financing prior to the expiration of existing support arrangements or capital. Assumptions relating to budgeting, marketing, product development and other management decisions are subjective in many respects and thus susceptible to interpretations and periodic revisions based on actual experience and business developments, the impact of which may cause the Company to alter its capital expenditure or other budgets, which may in turn affect the Company's business, financial position and results of operations.

#### THE COMPANY

Techniclone Corporation was incorporated in the State of Delaware on September 25, 1996. On March 24, 1997, Techniclone International Corporation, a California corporation, was merged with and into Techniclone Corporation. The merger was effected for the purpose of effecting a change in the Company's state of incorporation from California to Delaware. Unless the context otherwise requires, references to the "Company" herein includes Techniclone Corporation, its predecessor Techniclone International Corporation, its former subsidiary Cancer Biologics, Inc. (which was merged into the Company on June 26, 1994) and its wholly owned subsidiary Peregrine Pharmaceuticals, Inc. The principal executive offices of the Company are located at 14282 Franklin Avenue, Tustin, California 92780-7017. The Company's telephone number is (714) 838-0500 and the Company's address on the World Wide Web is http://www.techniclone.com.

The Company is engaged in the research and development of new technologies which can be utilized in the production of monoclonal antibodies and the production of specific monoclonal antibodies with prospective diagnostic and therapeutic applications. To date, the Company has been primarily engaged in the research, development and production of mouse and chimeric hybridoma cell lines and in the manufacture of monoclonal antibodies derived from these cell lines for in vivo therapeutic purposes. Products that appear to have commercial viability include (i) anti-lymphoma antibodies, LYM-1 and LYM-2 (collectively the "LYM Antibodies") and (ii) three advanced monoclonal antibody technologies for collateral

targeting of solid tumors, Tumor Necrosis Therapy (TNT), Vascular Targeting Agents (VTA), and Vasopermeation Enhancement Agents (VEA).

The Company holds an exclusive world-wide license to manufacture and market products using the LYM Antibodies. In clinical studies conducted at the University of California at Davis, over fifty patients with B-cell lymphoma were treated with LYM-1 linked to Iodine-131 (I(131)). A significant number of these patients had significant clinical responses including patients showing complete and durable responses. The side effects experienced by these patients were minimal and the toxicities, including bone marrow suppression, that normally accompany cancer treatment with conventional therapeutic radioisotopes were all clinically manageable.

Phase II/III testing in multi-center clinical trials of the Oncolym(R) antibody in late stage non-Hodgkins lymphoma patients were conducted and sponsored by Alpha Therapeutic Corporation ("Alpha"), a wholly owned subsidiary of Green Cross Corporation. The clinical trials were being held at participating medical centers including M.D. Anderson, The Cleveland Clinic, Cornell University (N.Y.C.), George Washington University and University of Cincinnati. Alpha completed the patient imaging portion of the Phase II/III trial and submitted the final imaging and dosimetry data reports to the FDA in August 1997. Alpha met with the FDA on October 28, 1997, to discuss expansion of the clinical trials.

The Company has received clearance from the United States Food and Drug Administration (FDA) to begin Phase I human clinical trials of 131I-chTNT-1/B, a radioactive chimeric monoclonal antibody, for the treatment of malignant glioma. The protocol will use an interstitial delivery system pioneered by the National Institutes of Health (NIH). The interstitial delivery system pioneered by NIH uses a low-pressure intra-tumoral catheter reported to deliver therapeutic agents to large regions of the brain by increasing bulk flow and producing interstitial convection. The Phase I clinical investigation is designed to assess the safety and tolerability of interstitially administered 131I-chTNT-1/B. The protocol will include up to 24 patients with recurrent supratentorial anaplastic astrocytoma and glioblastoma multiforme who are candidates for surgical treatment. 131I-chTNT-1/B will be given by continuous infusion (CI) through a stereotactically place intra-tumoral catheter over 24-hours. Endpoints in the study include safety, determination of the maximum tolerated dose, pharmacokinetic profile, and radiation dosimetry. Contract negotiations with clinical sites are currently underway with a number of universities in the United States. The studies are scheduled to begin enrollment by March 31, 1998.

Oncolym (131I-Lym-1) is a radiolabeled murine monoclonal antibody. When the Lym-1 antibody is attached to the radioactive form of iodine-131, the result is 131I-Lym-1 or Oncolym. In vitro studies with this antibody indicated its potential for high specificity for human lymphoma cells. Oncolym is being investigated as a treatment for patients with intermediate- and high-grade relapsed or refractory non-Hodgkin's B-cell lymphoma that have failed two prior chemotherapy treatments. To date, 88 patients have been treated with a therapeutic dose of Oncolym. Of the total number of treated patients, 39 achieved complete or partial remissions of their tumors. Side effects such as thrombocytopenia (low platelets) and leukopenia (low white blood cells) have been observed. However, the U.S. Food and Drug Administration (FDA) will need to review all clinical data to confirm findings before Oncolym is cleared for marketing.

The current Phase II/III investigational protocol to evaluate the efficacy of Oncolym in the treatment of patients with intermediate- and high-grade relapsed or refractory non-Hodgkin's B-cell lymphoma has been submitted to FDA. This study will evaluate the effect of two therapeutic doses (60 mCi/m2) of radiolabeled Lym-1 given 6 weeks apart. This dose is based on data from previous studies. There are no restrictions for prior chemotherapy regimens and in many cases patients may be able to be treated in outpatient facilities rather than in the hospital. The Company expects to begin this multi-center clinical trials prior to March 31, 1998.

On November 14, 1997, the Company entered into a Termination and Transfer Agreement (the "Termination Agreement") with Alpha Therapeutic Corporation ("Alpha"). The Termination Agreement terminates the Development Agreement dated October 28, 1992, as amended and transfers to the Company all of Alpha's right, title and interest in and to the IND Application and related documents and the Company's clinical program relating to the antibody. The Termination Agreement requires certain

payments to be made (i) upon the signing of the Agreement, (ii) when the first patient is enrolled in a Techniclone sponsored clinical trial or six months, whichever is earlier, (iii) upon the company's filing of a BLA of and (iv) upon FDA approval of a BLA for LYM 1 and royalties on product sales thereafter.

After acquiring Oncolym(R), the Company met with the FDA and further changed and expanded the treatment regimen. The Company expects to resume Phase II/III clinical trials for Oncolym(R) in the first quarter of 1998. Following the completion of the clinical trials, the Company will file an application with the FDA to market Oncolym(R) in the United States.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### GOING CONCERN

The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As shown in the financial statements, the Company experienced losses in fiscal 1997 and during the first nine months of fiscal 1998 and has an accumulated deficit at January 31, 1998 of approximately \$69,182,000. Historically, the Company has relied on third party and investor funds to fund its operations and clinical trials, and management expects that additional funds will be required in the future to continue to fund operations and clinical trials. There can be no assurances that this funding will be received. If the Company does not receive additional funding through financings or licensing arrangements or other sources, it will be forced to consider bankruptcy and will have to scale back operations which could have a material adverse effect on the Company. The Company's continuation as a going concern is dependent on its ability to generate sufficient cash flow to meet its obligations on a timely basis, to obtain additional financing as will be required and, ultimately to attain successful operations. During the year ended April 30, 1997, the Company received funding through the issuance of preferred stock which has resulted in cash and cash equivalents balance of approximately \$2,670,000 as of January 31, 1998. Management believes that additional capital must be raised to support the Company's continued operations and other short-term cash needs.

#### RESULTS OF OPERATIONS

The Company's net loss of approximately \$2,960,000, before preferred stock accretion and dividends, for the quarter ended January 31, 1998, represents an increase in losses of approximately \$1,537,000 from the prior year quarter ended January 31, 1997. The increase in the net loss for the quarter ended January 31, 1998, before preferred stock accretion and dividends is primarily attributable to a \$1,585,000 increase in total costs and expenses which were partially offset by a \$48,000 increase in total revenues. The Company's net loss of approximately \$8,661,000, before preferred stock accretion and dividends, for the nine months ended January 31, 1998 represents an increase in losses of \$4,770,000 over the nine months ended January 31, 1997. The increased loss over the comparable periods in the prior year is primarily attributable to expansion of Company's facilities, continuation and expansion of the clinical trial activities for Oncolym(R) and TNT antibody technologies and increases in administrative and operating personnel related to increases in clinical trial activities and preparation for scale-up of the manufacturing process for production of the Oncolym(R) antibodies to be used in Phase III clinical trials. The Company expects to continue to incur losses during the fiscal year ending April 30, 1998, as it further expands the clinical trials for its Oncolym(R) and TNT technologies.

Revenues for the quarter ended January 31, 1998, increased approximately \$48,000 compared to the same period in the prior year primarily as a result of an increase in interest income during the current period. Revenues for the nine months ended January 31, 1998, increased approximately \$239,000 compared to the same prior year period ended January 31, 1997. This increase is primarily attributable to a \$162,000 increase in interest income and a \$73,000 increase in rental income in comparison to the same prior year period ended January 31, 1998. Interest income increased during the current quarter coinciding with an increased level of cash available for investment. Interest income is not expected to be significant during the remainder of the fiscal year due to the level of cash balances on hand. Rental income increased as a result of the Company's purchase of a second building in October 1996, that is partially leased to tenants. Product

sales were minimal during the nine months ended January 31, 1998 and the Company does not expect to sell antibodies during the remainder of the fiscal year ending April 30, 1998.

The Company's total costs and expenses increased approximately \$1,585,000 during the quarter ended January 31, 1998, in comparison to the same prior year period ended January 31, 1997. This increase resulted from a \$1,243,000 increase in research and development expenses and a \$342,000 increase in general and administrative expenses in comparison to the prior year period ended January 31, 1997. The Company's total costs and expenses increased approximately \$5,009,000 for the nine months ended January 31, 1998, in comparison to the same prior year ended January 31, 1997. This increase resulted primarily from a \$3,297,000 increase in research and development expenses, a \$1,654,000 increase in general and administrative expenses and a \$54,000 increase in interest expense in comparison to the prior year period ended January 31, 1997.

The increase in research and development expenses during the quarter and nine months ended January 31, 1998, relates to increased internal research and development activities, including research related to radiopharmaceutical activities, increased research and patent activity associated with the acquisition of Peregrine Pharmaceuticals, Inc. (Peregrine) and the net effect of a write-off of inventory and the reduction in reserves for contract losses associated with terminating the Alpha Agreement and, an initial payment of \$260,000 to Alpha Therapeutic Corporation in conjunction with the reacquisition of the Oncolym(R) marketing rights. During the three and nine month periods ended January 31, 1998, internal research and development costs increased due to increased payroll costs associated with hiring of additional management and staff personnel and increased costs to facilitate the expansion of clinical trial activity for Oncolym(R) and continued development of the TNT technologies in preparation for the filing of the Investigational New Drug Applications (IND's) for U.S. Phase I/II clinical trials and costs associated with obtaining alternate radiolabeling sources. External research and development costs also increased during the three and nine month periods ended January 31, 1998, due to increased radiopharmaceutical research costs, increases in sponsored research and development costs and increased legal and patent costs primarily associated with the VTA technologies and the acquisition of Peregrine. Additionally, during the nine months ended January 31, 1998, in conjunction with the Termination Agreement with Alpha, the Company wrote off the remaining value of its LYM-1 inventory (\$241,000), removed its reserve for contract losses (\$248,000) and inventory reserves (\$46,000) and expensed an initial payment of \$260,000 for the reacquisition of the marketing rights to Oncolym(R) from Alpha. The inventory and related reserve were written off because subsequent to the Termination Agreement, the Company will no longer be selling inventory for use in the LYM-1 trials to Alpha at predetermined prices, but will be utilizing the inventory in Phase II/III clinical trials now being conducted by the Company.

The increase in general and administrative expenses during the quarter and nine months ended January 31, 1998, resulted primarily from increased payroll and related costs associated with the recruiting and hiring of new personnel, costs associated with the Company's annual shareholder meeting held on October 27, 1997, increased travel costs, an increase in stock-based compensation expense, and increased legal, accounting and other costs associated with the Class C Preferred Stock. The increase in the number of personnel and increased travel costs were required to facilitate the expansion of the Company's development and clinical trial activities and to facilitate expansion of European development activities. The increase in interest expense during the nine months ended January 31, 1998 of \$54,000 is primarily due to a higher level of interest bearing debt outstanding during the nine-month period as a result of the purchase of the Company's second building in October 1996. Original borrowings for the second facility amounted to \$1,020,000.

While the Company's expenses have increased over comparable periods in the prior year, expenses have decreased in the quarter ended January 31, 1998, when compared to the quarter ended October 31, 1997. Total costs and expenses for the quarter ended October 31, 1997, were approximately \$3,590,000, as compared to \$3,068,000 during the quarter ended January 31, 1998 or a decrease of approximately \$522,000. The decrease in total costs and the expenses related primarily to general and administrative costs of \$462,000. The decrease in general and administrative expenses for the aforementioned period primarily related to a decrease in consulting fees, the absence of costs associated with the annual shareholders' meeting during the quarter ended January 31, 1998 and additional fees incurred related to the Class C Preferred

Stock during the quarter ended October 31, 1998. Additionally, ongoing research and development expenses declined slightly, but the decrease was offset by an initial payment of \$260,000 to Alpha Therapeutic Corporation in connection with the repurchase of the Oncolym(R) (LYM-1) licensing rights.

Since January 31, 1998, the Company has reduced its workforce approximately 30% and expects to realize some cost savings in the future from this reduction in workforce. However, the Company expects that these cost reductions will be offset by increased personnel and other costs associated with clinical trial activities and other activities as the Company's Oncolym(R) (LYM-1) and TNT clinical trials move forward.

#### LIQUIDITY AND CAPITAL RESOURCES

At January 31, 1998, the Company had approximately \$2,670,000 in cash and cash equivalents and had a working capital deficit of approximately \$569,000. The Company experienced losses in fiscal 1997 and during the first nine months of fiscal 1998 and had an accumulated deficit at January 31, 1998. The Company currently has significant liabilities related to the construction of manufacturing facilities and has commitments to expend additional funds for facilities construction, clinical trials, radiolabeling contracts, consulting and to pay Alpha Therapeutic Corporation ("Alpha") for the repurchase of the Oncolym(R) marketing rights. The Company expects operating expenditures related to clinical trials to increase in the future as the Company's clinical trial activity increases and scale up for clinical trial production continues. The Company has experienced negative cash flows from operations since its inception and expects the negative cash flow from operations to continue for the foreseeable future. The Company expects that the monthly negative cash flow will continue as a result of increased activities in connection with the Phase II/III clinical trials for Oncolym(R) and the development and clinical trial costs associated with Tumor Necrosis Therapy ("TNT") and the development costs associated with Vascular Targeting Agents ("VTA"). The Company believes that it will be necessary for the Company to raise additional capital to sustain research and development and provide for future clinical trials. The Company must raise additional funds in order to continue its operations until it is able to generate sufficient additional revenue from the sale and/or licensing of its products. There can be no assurance that the Company will be successful in raising such funds on terms acceptable to it, or at all, or that sufficient additional capital will be raised to complete the research and development of the Company's additional product candidates.

The increased research and development activities, facilities expansion, expanded clinical trial efforts, the acquisition of Peregrine and the continuance of obtaining patent and license rights related to the VTA technologies have impacted the Company's losses and cash consumption rate ("burn rate"). The Company believes it can only reduce the burn rate significantly if it reduces programs substantially or delays the commencement of clinical trials and continuing development of its facilities. The Company believes that it will continue to experience losses and negative cash flow from operations for the foreseeable future as it increases activities associated with the Phase III clinical trials for Oncolym(R) and activities associated with its research, development and clinical trials for its Tumor Necrosis Therapy ("TNT") and other technologies.

At March 14,1998, the Company has firm commitments providing for borrowings aggregating \$2,500,000 from two lending sources and has a commitment from one of the lending sources to extend repayment of construction costs of \$1,900,000 as of March 1, 1998 (approximately \$1,736,000 payable at January 31, 1998) until June 30, 1998. The Company must raise additional capital in the future to sustain its research and development efforts and to provide for future clinical trials. Although management expects to receive additional funding in the future, there can be no assurance that funding will be received. If the Company does not receive additional funding, it will be forced to consider bankruptcy issues, scale back operations which would have a material adverse effect on the Company, or to seek judicial reorganization and protection from its creditors.

The Company is also pursuing funding for up to \$4,000,000 from private investors under a secured convertible debt arrangement and funding for up to \$4,250,000 under a securitized debt arrangement. As of March 14, 1998, no commitments have been received under either of these arrangements. Should sufficient funding be obtained under either of these arrangements, borrowings under the \$2,000,000 commitment described above would not be made.

In addition to the short term financing arrangements described above, the Company is actively

pursuing licensing arrangements with various well established companies and is pursuing long-term financing arrangements with private investors and venture firms. The Company is seeking financing for gross proceeds of amounts between \$20,000,000 and \$60,000,000 from these groups.

One of the financings with a private investor group would provide for aggregate funding of \$60,000,000 in gross proceeds. Of this amount, the Company expects that approximately \$20,000,000 in gross proceeds will be in the form of a convertible debenture and the remaining \$40,000,000 in gross proceeds will be in the form of a minority interest in a newly formed Techniclone European operating subsidiary. Completion of this financing is subject to the satisfactory completion of the due diligence process and resolution of issues relating to the U.S. and European tax aspects of the transaction by the investor group.

The Company is also in preliminary discussions regarding long-term financings with other potential investors.

With the exception of the two aforementioned short term funding commitments, there can be no assurances that any financings will be completed in a timely manner or at all. The Company's future success is dependent upon raising additional money to provide for the necessary operations of the Company. If the Company is unable to obtain additional financing, there would be a material adverse effect on the Company's business, financial position and results of operations.

The Company's continuation as a going concern is dependent on its ability to generate sufficient cash flow to meet its obligations on a timely basis, to obtain additional financing as will be required and, ultimately to attain successful operations. The Company believes that it has sufficient cash on hand and available pursuant to the financing commitments described above to meet its obligations on a timely basis through June 30, 1998.

#### COMMITMENTS

At January 31, 1998, the Company had fixed commitments of approximately \$700,000 related to additional building improvements, equipment, furniture and fixtures, developmental research, clinical trials and consulting agreements. In addition, the Company has additional significant obligations, most of which are contingent, for payments to licensors for its technologies and to Alpha in connection with the acquisition of the Oncolym(R) rights previously owned by Alpha. While most of the obligation to Alpha is contingent upon the Company attaining certain milestones relating to the development of Oncolym(R), the Company believes the milestones are achievable and that it will incur these milestone obligations. The Company is actively pursuing a partner to assist with the marketing and development costs of Oncolym(R).

As a result of the increased expenditure of funds, the Company believes that it will be necessary for the Company to raise additional capital to sustain research and development and provide for future clinical trials. Until it is able to generate sufficient additional revenue from the sale and/or licensing of its products, the Company must raise additional funds in order to continue its operations. There can be no assurance that the Company will be successful in raising such funds on terms acceptable to it, or at all, or that sufficient additional capital will be raised such funds on terms acceptable to it, or at all, or that sufficient additional capital will be raised to complete the research and development of the Company's additional product candidates.

At March 14, 1998, the Company has firm commitments providing for borrowings aggregating \$2,500,000 from two lending sources. In addition to providing \$500,000 of "new" funds for working capital purposes, one of these commitments also provides for an extension of time until June 30, 1998, to pay outstanding construction costs of \$1,900,000. Under this commitment, the construction costs and any additional funding would be due on June 30, 1998, would bear interest at a bank's prime rate plus 5% and would be collateralized by the Company's facilities. Interest on the borrowings would be payable in common stock of the Company at \$1.00 per share. In addition, in exchange for this commitment, the lender would receive a warrant, expiring in March 2001, to purchase up to 240,000 shares of the Company's common stock at \$.5625 per share. The Company expects that it will exercise its rights to defer the payment of \$1,900,000 and to provide immediate funding of \$500,000.

The other commitment is with Biotechnology Development, Ltd. (BTD), an affiliate of a significant shareholder, and provides for borrowings of up to \$2,000,000 under a line of credit, expiring May 31, 1998. Borrowings under the line of credit would bear interest at 9% annually and are payable only on the earlier of (i) completion of a long-term financing or a significant licensing arrangement (as defined in the agreement) or (ii) at the time the Company can demonstrate it has sufficient funding to retire the Note, complete the Oncolym(R) trials and file a BLA for Oncolym(R). If none of these occurs before January 1, 1999, the Company would not be able to retire the Note and would be considered in default. In exchange for providing this commitment, BTD will receive a warrant, expiring in March 2003, to purchase 500,000 shares of the Company's common stock at \$1.00 per share. Should the Company exercise its ability to borrow under this agreement and be unable to repay the amounts when due, BTD would receive another warrant to purchase 500,000 shares of the Company's common stock at \$1.00 per share. In addition, if the Company defaults, BTD would obtain all rights and assume all obligations relating to the LYM-1 and LYM-2 licensing rights that the Company has with Northwestern University ("Licensing Agreement"). BTD would have the right to manufacture LYM-1 and LYM-2 and would retain the marketing rights for North and South America. As part of the foreclosure, BTD would grant Techniclone worldwide marketing rights for LYM-1 and LYM-2 for the remainder of the world and would pay Techniclone a 5% royalty on all sales of LYM-1 and LYM-2 on products sold in North and South America. The Company would have an option to purchase the LYM-1 and LYM-2 licensing and marketing rights from BTD for \$10,000,000, reimbursement of costs as specified in the agreement, issuance of a warrant to purchase 1,000,000 shares of the Company's common stock for \$1.00 per share and a perpetual royalty of 5% on world-wide sales of the LYM-1, LYM-2 and related products. BTD, at its option, may transfer amounts advanced under the commitment into any financing obtained by the Company in the future on the same terms as the future financing. If BTD elects to transfer the amounts into a future financing, all terms of this commitment, except the issuance of the original warrant to purchase 500,000 shares of the Company's common stock at \$1.00 per share would terminate. The Company does not intend to borrow under this arrangement unless other short term financing, with acceptable terms, cannot be obtained. If the Company does not borrow under this arrangement, BTD will still receive a warrant to purchase 500,000 shares of the Company's common stock at \$1.00 per share for making the commitment available to the Company.

The Company's future success is highly dependent upon its continued access to sources of financing which it believes are necessary for the continued growth of the Company. If the Company is unable to maintain access to its existing financing sources, or obtain other sources of financing there would be a material adverse effect on the Company's business, financial position and results of operations.

PART II

- Item 1. Legal Proceedings. None.
- Item 2. Changes in Securities. None.
- Item 3. Defaults Upon Senior Securities. None.
- Item 4. Submission of Matters to a Vote of Security Holders. None.
- Item 5. Other Information. None.
- Item 6. Exhibits and Report on Form 8-K.
  - (a) Exhibits:

Exhibit Number Description

27 Financial Data Schedule

(b) Reports on Form 8-K: Report on Form 8-K filed November 14,

1997

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### TECHNICLONE CORPORATION

By: /ss/ Elizabeth Gorbett-Frost

By: /ss/ William V. Moding

### TECHNICLONE CORPORATION CONSOLIDATED BALANCE SHEETS

|  | APRIL 30,<br>1997 | JANUARY 31,<br>1998 |
|--|-------------------|---------------------|
|  |                   | (Unaudited)         |
| ASSETS<br>CURRENT ASSETS:                      |                   |                     |
| Cash and cash equivalents                      | \$ 12,228,660     | \$ 2,670,071        |
| Other receivables                              | 360,448           | 196,476             |
| Inventories, net                               | 172,162           | 73,799              |
| Prepaid expenses and other current assets      | •                 | 269,338             |
|  |                   |                     |
| Total current assets                           | 12,781,408        | 3,209,684           |
| PROPERTY:                                      |                   |                     |
| Land   | 1,050,510         | 1,050,510           |
| Buildings and improvements                     | 3,350,916         | 3,518,050           |
| Laboratory equipment                           | 1,579,300         | 1,872,330           |
| Furniture, fixtures and office equipment       | 396,225           | 903,244             |
| Construction-in-progress                       |                   | 3,075,458           |
|  |                   |                     |
|  | 6,376,951         | 10,419,592          |
| Less accumulated depreciation and amortization | (1,038,619)       |                     |
| Droporty                                       |                   | 0 021 011           |
| Property, net                                  | 5,338,332         | 9,021,811           |
| OTHER ASSETS:                                  |                   |                     |
| Patents, net                                   | 178,815           | 220,964             |
| Note receivable from officer and shareholder   | •                 | 375,339             |
| Other  | 46,001            | 52,614              |
|  |                   |                     |
| Total other assets                             | 581,730           | 648,917             |
|  |                   |                     |
|  | \$ 18,701,470     | \$ 12,880,412       |
|  | =========         | =========           |

# TECHNICLONE CORPORATION CONSOLIDATED BALANCE SHEETS (continued)

|  | AF          | PRIL 30,<br>1997 | JANUARY 3<br>1998   | 31,            |
|--|-------------|------------------|---------------------|----------------|
|  | (Unaudited) |                  |                     |                |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |             |                  |                     |                |
| CURRENT LIABILITIES:   |             |                  |                     |                |
| Accounts payable   | \$          | 707,504          | ,                   |                |
| Construction costs payable   |             |                  | 1,735,93            |                |
| Accrued legal and accounting fees  |             | 385,500          | 516,96              |                |
| Accrued payroll and related costs  |             | 162,487          | 230,04              |                |
| Accrued royalties and sponsored research   |             | 339,560          | 94,29               | <del>)</del> 2 |
| Reserve for contract losses  |             | 248,803          |                     |                |
| Accrued license termination fee  |             | 100,000          | 100,00              | 90             |
| Accrued interest   |             | 72,844           | 73,00               | 97             |
| Current portion of long-term debt  |             | 76,527           | 115, 29             | 92             |
| Other current liabilities  |             | 70,171           | 160,43              | 35             |
| Total current liabilities  |             | 2,163,396        |                     |                |
| LONG-TERM DEBT   | 1           | L,970,065        | 1,957,00            | 98             |
| COMMITMENTS  |             |                  |                     |                |
| CONTINUENTS  |             |                  |                     |                |
| STOCKHOLDERS' EQUITY: Preferred stock - \$.001 par value; authorized 5,000,000 shares: Class B convertible preferred stock, shares outstanding - April 30, 1997, 2,200 shares, and January 31, 1998, 2,150 shares; |             |                  |                     |                |
| (liquidation preference of \$2,600,616 at January 31, 1998) Class C convertible preferred stock, shares outstanding - April 30, 1997, 12,000 shares and January 31, 1998, 10,871 shares; (liquidation              |             | 2                |                     | 2              |
| preference of \$10,917,165 at January 31, 1998)  |             | 12               | =                   | 11             |
| Common stock - \$.001 par value; authorized 60,000,000   |             |                  |                     |                |
| shares; outstanding - April 30, 1997, 27,248,652 shares;   |             | 07.040           | 00.01               |                |
| January 31, 1998, 28,654,565 shares  | 7.0         | 27,249           | 28,65<br>76,774,34  | 25             |
| Additional paid-in capital (Note 8)  | / -         | 2,391,736        | 16,114,34           | 11<br>1        |
| Accumulated deficit (Note 8)   |             |                  | (69,181,98          |                |
|  | 15          | 5,044,591        | 7,621,02            | 28             |
| Less notes receivable from sale of common stock  |             | (476,582)        | 7,621,02<br>(476,58 | 32)<br>        |
| Total stockholders' equity   | 14          | 1,568,009        | 7,144,44            | 46             |
|  | \$ 18       | 3,701,470        | \$ 12,880,41        | 12             |
|  | ====        | =======          | ========            | ==             |

## TECHNICLONE CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

|   | THREE MONTHS ENDED        |                          | NINE MONTHS ENDED        |                           |  |
|---|---------------------------|--------------------------|--------------------------|---------------------------|--|
|   | January 31,<br>1997       | 1998                     | January 31,<br>1997      | January 31,<br>1998       |  |
|   |                           |                          |                          |                           |  |
| REVENUES:   | (Unaudited)               | (Unaudited)              | (Unaudited)              | (Unaudited)               |  |
| Net product sales and royalties   | \$                        | \$                       | \$                       | \$ 4,300                  |  |
| Interest and other income   | 59,962                    | 107,815                  | 232,307                  | 467,324                   |  |
| Total revenues  | 59,962                    | 107,815                  | 232,307                  | 471,624                   |  |
| COSTS AND EXPENSES:   |                           |                          |                          |                           |  |
| Cost of sales   |                           |                          |                          | 4,300                     |  |
| Research and development<br>General and administrative:   | 685,106                   | 1,928,150                | 2,023,381                | 5,320,268                 |  |
| Unrelated entities  | 662,037                   | 1,088,655                | 1,783,658                | 3,520,636                 |  |
| Affiliates (Note 4)   | 85,000                    |                          | 216,012                  | 133,001                   |  |
| Interest  | 50,685                    | 51,316                   | 100, 417                 | 154,015                   |  |
| Total costs and expenses  | 1,482,828                 | 3,068,121                | 4,123,468                | 9,132,220                 |  |
| NET LOSS- before preferred stock<br>accretion and dividends<br>Preferred stock accretion and<br>dividends | (1,422,866)               | (2,960,306)              | (3,891,161)              | (8,660,596)               |  |
| Imputed dividends for Class B<br>Preferred Stock  | (103,505)                 | (64,303)                 | (434,450)                | (215, 333)                |  |
| Accretion of Class C Preferred<br>Stock Discount  |                           | (716,139)                |                          | (2,293,422)               |  |
| Imputed Dividends for Class   |                           | (007, 400)               |                          | (000,000)                 |  |
| C Preferred Stock   |                           | (207,126)                |                          | (638,222)                 |  |
| NET LOSS - Applicable to<br>Common Stock (Note 2)   | \$(1,526,371)<br>======== | \$(3,947,874)<br>======= | \$(4,325,611)<br>======= | \$(11,807,573)<br>======= |  |
| Weighted Average Shares<br>Outstanding (Note 2)   | 21,549,001<br>=======     | 27,873,599<br>=======    | 21,164,263               | 27,560,325<br>=======     |  |
| NET LOSS PER SHARE-<br>BASIC AND DILUTED<br>(Notes 3 and 4)   | (\$0.07)                  | (\$0.14)                 | (\$0.20)                 | (\$0.43)                  |  |
|   | =======                   | ========                 | =======                  | ========                  |  |

## TECHNICLONE CORPORATION CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

|  | PREFERRED<br>SHARES                          | STOCK<br>AMOUNT | COMMON S                | STOCK<br>AMOUNT    | ADDITIONAL<br>PAID-IN-<br>CAPITAL | ACCUMU-<br>LATED<br>DEFICIT |
|--|--|-----------------|-------------------------|--------------------|-----------------------------------|-----------------------------|
| BALANCE AT APRIL 30, 1997 Common stock issued upon exercise of stock options (unaudited)     | 14,200                                       | \$14            | 27, 248, 652<br>27, 750 | \$ 27,249<br>28    | \$72,391,736<br>36,381            | \$(57,374,408)              |
| Common stock issued for cash (unaudited)   |  |                 | 143,979                 | 144                | 549,856                           |                             |
| Common stock issued for services (unaudited)   |  |                 | 10,623                  | 11                 | 44,156                            |                             |
| Stock-based<br>compensation<br>(unaudited)   |  |                 |                         |                    | 398,474                           |                             |
| Class C preferred stock<br>offering costs<br>(unaudited)                                     |  |                 |                         |                    | (115, 193)                        |                             |
| Conversion of Class B<br>and Class C preferred<br>stock (unaudited)                          | (1,904)                                      | (2)             | 1,223,561               | 1,223              | (1,221)                           |                             |
| Accretion of Class B and<br>Class C preferred stock<br>discount and dividends<br>(unaudited) | 392  | 1               |                         |                    | 3,137,152                         | (3,146,977)                 |
| Additional consideration<br>on Class C preferred<br>stock (unaudited)                        | 333  |                 |                         |                    | 333,000                           |                             |
| Net loss (unaudited)   |  |                 |                         |                    |                                   | (8,660,596)                 |
| BALANCE AT<br>JANUARY 31, 1998(unaudited)  | 13,021<br>=====                              | \$13<br>===     | 28,654,565              | \$28,655<br>====== | \$76,774,341<br>=======           | \$(69,181,981)<br>=======   |
|  | NOTES<br>RECEIVABLE<br>FROM SALE OF<br>STOCK |                 | OTAL                    |                    |                                   |                             |
| BALANCE AT<br>APRIL 30, 1997   | \$(476,582)                                  | \$14,           | 568,009                 |                    |                                   |                             |
| Common stock issued upon exercise of stock options (unaudited)                               |  |                 | 36,409                  |                    |                                   |                             |
| Common stock issued for cash (unaudited)   | 550,000                                      |                 |                         |                    |                                   |                             |
| Common stock issued for services (unaudited)   |  |                 | 44,167                  |                    |                                   |                             |
| Stock-based<br>compensation<br>(unaudited)   |  |                 | 398,474                 |                    |                                   |                             |
| Class C preferred stock<br>offering costs<br>(unaudited)                                     |  | (               | 115,193)                |                    |                                   |                             |
| Conversion of Class B<br>and Class C preferred<br>stock (unaudited)                          |  |                 |                         |                    |                                   |                             |
| Accretion of Class B and<br>Class C preferred stock<br>discount and dividends<br>(unaudited) |  |                 | (9,824)                 |                    |                                   |                             |

Additional consideration on Class C preferred stock (unaudited)

333,000

Net loss (unaudited) (8,660,596)

BALANCE AT

JANUARY 31, 1998(unaudited) \$(476,582) \$7,144,446

## TECHNICLONE CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS

#### NINE MONTHS ENDED

|  | JANUARY 31,<br>1997 | JANUARY 31,<br>1998 |
|--|---------------------|---------------------|
|  | (Unaudited)         |                     |
| CASH FLOWS FROM  |                     |                     |
| OPERATING EXPENSES:  |                     |                     |
| Net loss   | \$(3,891,161)       | \$(8,660,596)       |
| Adjustments to reconcile net loss to net cash used in operating activities:      |                     |                     |
| Depreciation and amortization  | 255,613             | 468,626             |
| Stock based compensation expense<br>Additional consideration on Class C          | 395,832             | 398,474             |
| preferred stock  |                     | 333,000             |
| Common stock issued for services   |                     | 44,167              |
| Inventory write-off  |                     | 241,441             |
| Reserve for contract losses  |                     | (294,428)           |
| Changes in operating assets and liabilities:                                     |                     |                     |
| Other receivables  | 63,199              | 163,972             |
| Inventories, net   | (181,430)           | (97,453)            |
| Prepaid expenses and other current assets Accounts payable and accrued legal and | 11,911              | (249,200)           |
| Accounting   | (24,459)            | 1,912,883           |
| Accrued royalties and sponsored research Accrued expenses and other current      | 20,000              | (245, 268)          |
| Liabilities  | 77,589              | 157,985             |
| Net cash used in operating activities CASH FLOWS FROM INVESTING ACTIVITIES:      | (3,272,906)         | (5,826,397)         |
| Proceeds from sale of short-term investments                                     | 3,898,888           |                     |
| Purchase of short-term investments   | (997,118)           |                     |
| Increase in other assets   | (34,332)            | (97,187)            |
| Property acquisitions  | (2,620,738)         | . , ,               |
|  |                     |                     |
| Net cash provided by (used in) investing   |                     |                     |
| Activities   | 246,700             | (4,219,292)         |
|  |                     |                     |
|  |                     |                     |

# TECHNICLONE CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

#### NINE MONTHS ENDED

|  | JANUARY 31,<br>1997<br><br>(Unaudited)           | JANUARY 31,<br>1998<br><br>(Unaudited)             |
|--|--|--|
| CASH FLOWS FROM FINANCING ACTIVITIES: Note receivable to shareholder Principal payments on long-term debt Proceeds from issuance of long-term debt Proceeds from sale of common stock Payment of Class C preferred stock offering costs and fractional share dividends | \$ (350,000)<br>(26,120)<br>1,020,000<br>268,600 | \$ -<br>(72,373)<br>98,081<br>586,409<br>(125,017) |
| Net cash provided by financing activities  | 912,480  | 487,100  |
| NET DECREASE IN CASH AND CASH<br>EQUIVALENTS   | (2,113,726)                                      | (9,558,589)  |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD   | 4,179,313  | 12,228,660   |
| CASH AND CASH EQUIVALENTS,<br>END OF PERIOD  | \$ 2,065,587                                     | \$ 2,670,071                                       |
| SUPPLEMENTAL INFORMATION:<br>Interest paid   | \$ 83,941<br>======                              | \$ 153,852   |
| Income taxes paid  | \$ 1,034<br>======                               | \$ 1,600<br>======                                 |

The accompanying unaudited financial statements have been prepared on a (1) going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. As shown in the financial statements, the Company experienced losses in fiscal 1997 and during the first nine months of fiscal 1998 and has an accumulated deficit of approximately \$69,182,000 at January 31, 1998. Historically, the Company has relied on third party and investor funds to fund its operations and clinical trials, and additional funds will be required in the near term to continue to fund operations and clinical trials. There can be no assurances that this funding will be received. If the Company does not receive additional funding, it will be forced to consider bankruptcy issues, scale back operations, which would have a material adverse effect on the Company or seek judicial reorganization and protection from its creditors. The Company's continuation as a going concern is dependent on its ability to generate sufficient cash flow to meet its obligations on a timely basis, to obtain additional financing as will be required and, ultimately to attain successful operations. During the year ended April 30, 1997, the Company received funding through the issuance of preferred stock, which has resulted in cash and cash equivalents balance of approximately \$2,670,000 as of January 31, 1998. Management believes that additional capital must be raised to support the Company's continued operations and other short-term cash needs

The Company is actively pursuing various short-term and long-term financings with lending institutions, venture funds and private investors. The Company is pursuing short-term funding for amounts between \$2,000,000 and \$6,000,000 and long-term funding for gross proceeds between \$20,000,000 and \$60,000,000.

At March 14, 1998, the Company had firm commitments providing for borrowings aggregating \$2,500,000 from two lending sources. One of these commitments provides for an extension of time until June 30, 1998, to pay outstanding construction costs of approximately \$1,900,000 as of (March 1, 1998) and provides for immediate funding of \$500,000 for working capital purposes. Under this commitment, the construction costs and any additional funding would be due on June 30, 1998, would bear interest at a bank's prime rate plus 5% and would be collateralized by the Company's facilities. Interest on the borrowings would be payable in common stock of the Company at \$1.00 per share. In addition, in exchange for this commitment, the lender would receive a warrant, expiring in March 2001, to purchase up to 240,000 shares of the Company's common stock at \$.5625 per share. The Company expects that it will exercise its rights to defer the payment of \$1,900,000 and to provide immediate funding of \$500,000.

The other commitment is with Biotechnology Development, Ltd. (BTD), an affiliate of a significant shareholder, and provides for borrowings of up to \$2,000,000 under a line of credit, expiring May 31, 1998. Borrowings under the line of credit would bear interest at 9% annually and are payable only on the earlier of (i) completion of a long-term financing or a significant licensing arrangement (as defined in the agreement) or (ii) at the time the Company can demonstrate it has sufficient funding to retire the Note, complete the Oncolym(R) trials and file a BLA for Oncolym(R). If none of these occurs before January 1, 1999, the Company would not be able to retire the Note and would be considered in default. In exchange for providing this commitment, BTD will receive a warrant, expiring in March 2003, to purchase 500,000 shares of the Company's common stock at \$1.00 per share. Should the Company exercise its ability to borrow under this agreement and be unable to repay the amounts when due, BTD would receive another warrant to purchase 500,000 shares of the Company's common stock at \$1.00 per share. In addition, if the Company defaults, BTD would obtain all rights and assume all obligations relating to the LYM-1 and LYM-2 licensing rights that the Company has with Northwestern University ("Licensing Agreement"). BTD would have the right to manufacture LYM-1 and LYM-2 and would retain the marketing rights for North and South America.

As part of the foreclosure, BTD would grant Techniclone worldwide marketing rights for LYM-1 and LYM-2 for the remainder of the world and would pay Techniclone a 5% royalty on all sales of LYM-1 and LYM-2 on products sold in North and South America. The Company would have an option to purchase the LYM-1 and LYM-2 licensing rights from BTD for \$10,000,000, reimbursement of costs as specified in the agreement, issuance of a warrant to purchase 1,000,000 shares of the Company's common stock for \$1.00 per share and a perpetual royalty of 5% on world-wide sales of the LYM-1, LYM-2 and related products. BTD, at its option, may transfer amounts advanced under the commitment into any financing obtained by the Company in the future on the same terms as the future financing. If BTD elects to transfer the amounts into a future financing, all terms of this commitment, except the issuance of the original warrant to purchase 500,000 shares of the Company's common stock at \$1.00 per share would terminate. The Company does not intend to borrow under this arrangement unless other short term financing, with acceptable terms, cannot be obtained. If the Company does not borrow under this arrangement, BTD will still receive a warrant to purchase 500,000 shares of the Company's common stock at \$1.00 per share for making the commitment available to the Company.

The Company is also pursuing funding for up to \$4,000,000 from private investors under a secured convertible debt arrangement and funding for up to \$4,250,000 under a securitized debt arrangement. As of March 14, 1998, no commitments have been received under either of these arrangements. Should sufficient funding be obtained under either of these arrangements, borrowings under the \$2,000,000 commitment described above would not be made.

In addition to the short term financing arrangements described above, the Company is actively pursuing licensing arrangements with various well established companies and is pursuing long-term financing arrangements with private investors and venture firms. The Company is seeking financing for gross proceeds of amounts between \$20,000,000 and \$60,000,000 from these groups.

One of the financings with a private investor group would provide for aggregate funding of \$60,000,000 in gross proceeds. Of this amount, the Company expects that approximately \$20,000,000 in gross proceeds will be in the form of a convertible debenture and the remaining \$40,000,000 in gross proceeds will be in the form of a minority interest in a newly formed Techniclone European operating subsidiary. Completion of this financing is subject to the satisfactory completion of the due diligence process and resolution of issues relating to the U.S. and European tax aspects of the transaction by the investor group.

The Company is also in preliminary discussions regarding long-term financings with other potential investors.

With the exception of the two aforementioned short term funding commitments, there can be no assurances that any financings will be completed in a timely manner or at all. The Company's future success is dependent upon raising additional money to provide for the operations necessary operations of the Company. If the Company is unable to obtain additional financing, there would be a material adverse effect on the Company's business, financial position and results of operations.

The Company believes that it has sufficient cash on hand and available pursuant to the financing commitments described above to meet its obligations on a timely basis through June 30, 1998.

(2) The accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) which, in the opinion of management, are necessary to present fairly the consolidated financial position of the Company at January 31, 1998, and the consolidated results of its operations and its consolidated cash flows for the three month and nine months periods ended January 31, 1998 and 1997. Although the Company believes that the disclosures in the financial statements are adequate to make the information presented not misleading, certain information and footnote disclosures normally included in the consolidated financial statements have been condensed or omitted pursuant to rules and regulations of the Securities and Exchange

Commission. The consolidated financial statements included herein should be read in conjunction with the consolidated financial statements of the Company, included in the Company's Annual Report on Form 10-K for the year ended April 30, 1997, filed with the Securities and Exchange Commission on July 29, 1997, as amended by a Form 10-K/A filed on or about October 14, 1997.

Results of operations for the interim periods covered by this Report may not necessarily be indicative of results of operations for the full fiscal year.

(3) The Company adopted Statement of Financial Accounting Standards (SFAS) No. 128, "Earnings per Share" in the quarter ended January 31, 1998. Under SFAS No. 128, the Company disclosed basic loss per share and diluted loss per share. The adoption of this standard will have no effect on the basic or diluted earnings per share for periods in which the Company incurs losses and that its adoption will result in an increase in basic earnings per share in periods with income and will have no effect on the fully diluted earnings per share in periods with income.

In June 1997, the Financial Accounting Standards Board issued SFAS No. 130, "Reporting Comprehensive Income", which requires businesses to disclose comprehensive income and its components in their general purpose financial statements. SFAS No. 130 is effective for the Company for the fiscal year ending April 30, 1999 with reclassification of comparative (earlier period) financial statements and is applicable to interim periods. The Company believes that the adoption of SFAS No. 130 will cause it to display an amount representing total comprehensive income for that period, but that this amount will not differ significantly from the disclosure presently made in its consolidated statement of operations.

In June 1997, the Financial Accounting Standards Board also issued SFAS No. 131, "Disclosure about Segments of an Enterprise and Related Information". SFAS No. 131 establishes standards of reporting by publicly held businesses and disclosures of information about operating segments in annual financial statements, and to a lesser extent, in interim financial reports issued to shareholders. SFAS No. 131 is effective for the Company for the fiscal year ending April 30, 1998. The Company does not believe adoption of this new standard will have a significant impact on its financial statement disclosure.

- (4) During the nine month period ended January 31, 1997, the Company reported certain legal costs incurred as "General and Administrative expense-Affiliates" in the accompanying consolidated statements of operations because the costs were from a firm in which one of the Company's Board of Directors was also a principal. As of October 27, 1997, the individual discontinued his service as a member of the Company's Board of Directors. Accordingly, fees incurred by the Company from such firm subsequent to October 27, 1997, have been classified in "General and Administrative expense-Unrelated entities", in the accompanying consolidated statements of operations.
- (5) Net loss per share is calculated by adding the net loss for the three and nine-month periods to the dividends and Preferred Stock issuance discount accretion on the Class B Preferred Stock and the Class C Preferred Stock during the quarter and the nine-month period divided by the weighted average number of shares of common stock outstanding during the quarter and nine-month period. Shares issuable upon the exercise of common stock warrants and options have been excluded from the three and nine-month periods ended January 31, 1998 and 1997 per share calculation because their effect is antidilutive. Accretion of the Class B and Class C Preferred Stock dividends and issue discount amounted to \$987,568 and \$103,505 for the quarters ended January 31, 1998 and 1997 and \$3,146,977 and \$434,450 for the nine-month periods ended January 31, 1998 and 1997, respectively.
- (6) In August 1997, the Company filed a Registration Statement on Form S-3 to register common shares which may be issued should the Class C Preferred stockholders exercise their conversion rights under the 5% Preferred Stock Investment Agreement. The Class C Preferred Stock is convertible at the

option of the holder into a number of shares of common stock of the Company determined by dividing \$1,000 plus all accrued but unpaid dividends by the Conversion Price. The Conversion Price is the average of the lowest trading price of the Company's common stock for the five consecutive trading days ending with the trading day prior to the conversion date reduced by 20% through March 25, 1998, 22.5% starting on March 26, 1998, 25% starting on May 26, 1998, and 27% starting on July 26, 1998 and thereafter. After March 24, 1998, the Conversion Price will be the lower of the Conversion Price as calculated in the preceding sentence or the average of the Closing Price of the Company's common stock for the thirty (30) trading days including and immediately preceding March 24, 1998 (the "Conversion Cap"). In addition to the common stock issued upon conversion of the Class C Stock, warrants to purchase one-fourth of the number of shares of common stock issued upon the conversion will be issued to the converting investor. The Warrants are exercisable at 110 percent of the Conversion Cap through April 2002. Subject to certain conditions contained in the Certificate of Designation, the Class C Stock is subject to mandatory redemption upon certain events as defined in the Certificate of Designation and mandatory conversion at any time after April 25, 1998. Some of the mandatory redemption features are within the control of the Company. For those mandatory redemption features that are not within the control of the Company, the Company has the option to redeem the Class C Stock in cash or in common stock. Should a redemption event occur, it is the Company's intention to redeem the Class C Stock through the issuance of the Company's common stock. Except as provided in the Certificate of Designation or by Delaware law, the Class C Stock does not have voting rights.

- (7) Subsequent to January 31, 1998, several shares of the Company's Class B Preferred Stock and Class C Preferred Stock were converted into common stock of the Company. As of March 10, 1998, all of the Class B Preferred Stock had been converted into common stock of the Company, which resulted in the issuance of approximately 4,336,407 shares of common stock during the period from February 1, 1998 through March 10, 1998. Subsequent to January 31, 1998 and through March 10, 1998, 4,315 shares of Class C Preferred Stock were converted for 8,859,087 shares of common stock of the Company. At March 10, 1998, 6,556 shares of Class C Preferred Stock remained outstanding. In conjunction with these conversions, warrants were issued to the Class C Preferred stockholders to purchase 2,214,734 shares of the Company's common stock, which will be priced on March 24, 1998 at 110% of the conversion cap as defined in the Class C Preferred Stock agreement. As of March 10, 1998, if all convertible instruments were converted into common stock, the Company would be obligated to issue stock in excess of its authorized number of common shares. The Company has scheduled a Shareholder Meeting for April 23, 1998 to approve an increase in its authorized common stock from 60,000,000 shares to 120,000,000 shares.
- (8) At the March 13, 1997, meeting of the Emerging Issues Task Force, the staff of the Securities and Exchange Commission ("SEC") issued an announcement regarding accounting for the issuance of convertible preferred stock and debt securities. The announcement dealt with, among other things, the belief by the SEC staff that any discounts on future conversions of preferred securities are analogous to a dividend and should be recognized as a return to the preferred shareholders. At January 31, 1998, the Company had two classes of securities with future conversion discounts, the Class B Preferred Stock and the Class C Preferred Stock. Both of these securities include conversion features which permit the holders of the preferred stock to convert their holdings to common shares at a discount from the market price of the common shares when converted.

Under this accounting treatment, the value of the discount has been reflected in the consolidated financial statements as additional preferred dividends and has been accreted through the first

possible conversion date (Class B) or through the first date of the maximum conversion discount (Class C). This accounting treatment also gives effect to the recognition in the calculation of net loss per share of additional preferred dividends on the Class B and Class C Preferred Stock representing the accretion of the issuance discount which had not been previously recognized in the calculation of net loss per share.

(9) During the quarter ended January 31, 1998, the Company terminated its agreement with Alpha Therapeutic Corporation ("Alpha") and reacquired all of Alpha's rights in Oncolym(R) by entering into a Termination Agreement which requires certain fixed payments, milestone payments and royalties on future sales of Oncolym(R). As a result of this transaction, the Company made an initial payment of \$260,000 for termination fees and wrote off inventory of approximately \$241,000 and a contract loss and inventory reserves of aggregating \$294,000.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM FORM 10-K FOR THE PERIOD ENDED 4/30/97 AND FORM 10-Q FOR THE PERIOD ENDED 1/31/98.

1,000

